

Disclosures pursuant to Regulation 14 of Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021 for the financial year ended March 31, 2025

A) Relevant disclosures in terms of the 'Guidance note on accounting for employee share-based payments' issued by Institute of Chartered Accountants of India ('ICAI') or any other relevant accounting standards as prescribed from time to time.

Members may refer the audited financial statements of the Company.

B) Diluted EPS on issue of shares pursuant to all the schemes covered under the regulations shall be disclosed in accordance with 'Ind AS 33 -Earnings Per Share' issued by Central Government or any other relevant accounting standards as issued from time to time.

Members may refer the audited financial statements of the Company.

The stock options granted to the employees operate under NFL-Employee Stock Option Plan 2018 ('Plan 2018'), Niyogin Employee Stock Option Plan 2019 ('Plan 2019') and Niyogin Employees Stock Option Plan 2020 ('Plan 2020'). The grant price shall be as decided by the Nomination and Remuneration Committee (NRC) of the Company. The number of options and terms could vary at the discretion of the NRC.

C) Details related to ESOP Plans of the Company are summarised as under:

Particulars	Plan 2018	Plan 2019	Plan 2020	
Date of shareholder's	July 09, 2018	December 24, 2019	October 16, 2020	
approval				
Total number of	40,00,000 options	10,00,000 options	50,00,000 options	
options approved of	convertible into	convertible into	convertible into	
face value of Rs. 10/-	40,00,000 equity	10,00,000 equity	50,00,000 equity	
each	shares	shares	shares	
Vesting requirements	The vesting period	The vesting period	The vesting period	
	shall commence on the	shall commence on the	shall commence on the	
	expiry of one year from	expiry of one year from	expiry of one year from	
	the date of grant of	the date of grant of	the date of grant of	
	options or such period	options or such period	options or such period	
	as may be decided by	as may be decided by	as may be decided by	
	the Nomination and	the Nomination and	the Nomination and	
	Remuneration	Remuneration	Remuneration	
	Committee at the time	Committee at the time	Committee at the time	
	of each grant of	of each grant of	of each grant of	
	options. The options	options. The options	options. The options	
	would vest not earlier	would vest not earlier	would vest not earlier	
	than 1 year and upto 5	than 1 year and upto 5	than 1 year and upto 10	
	years from the date of	years from the date of	years from the date of	
	grant of options or such	grant of options or such	grant of options or such	
	period as may be	period as may be	period as may be	
	decided by the	decided by the	decided by the	
	Nomination and	Nomination and	Nomination and	
	Remuneration	Remuneration	Remuneration	
	Committee at the time	Committee at the time	Committee at the time	
	of each grant of	of each grant of	of each grant of	
	options. The options	options. The options	options. The options	



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	granted shall vest so	granted shall vest so	granted shall vest so	
	long as an employee	long as an employee	long as an employee	
	continues to be in the	continues to be in the	continues to be in the	
	employment of the	employment of the	employment of the	
	Company. [including	Company's subsidiary.	Company. [including	
	subsidiary(ies)	[including	subsidiary(ies)	
			companies/holding	
	company (if any, in	any, in future)].	company (if any, in	
	future)].		future)].	
The pricing formula	The Exercise Price	The Exercise Price	The Exercise Price	
	shall be equal to face	shall be equal to face	shall be equal to face	
	value of shares i.e. Rs.	value of shares i.e. Rs.	value of shares i.e. Rs.	
	10 per Option or any	10 per Option or any	10 per Option or any	
	other price as decided	other price as decided	other price as decided	
	by the Nomination and	by the Nomination and	by the Nomination and	
	Remuneration	Remuneration	Remuneration	
	Committee. In any	Committee. In any	Committee. In any	
	case, the Exercise Price	case, the Exercise Price	case, the Exercise Price	
	per Option shall not be	per Option shall not be	per Option shall not be	
	less than the face value	less than the face value	less than the face value	
	of shares and it may be	of shares and it may be	of shares and it may be	
	different for different	different for different	different for different	
	class/ classes of	class/ classes of	class/ classes of	
	Employees falling in	Employees falling in	Employees falling in	
	the same tranche of	the same tranche of	the same tranche of	
	grant of Options issued	grant of Options issued	grant of Options issued	
	under Plan 2018	under Plan 2019	under Plan 2020	
Maximum term of	The Exercise period	The Exercise period	The Exercise period	
options granted (years)	shall not be more than	shall not be more than	shall not be more than	
	5 years from the date of	5 years from the date of	5 years from the date of	
	respective vesting of	respective vesting of	respective vesting of	
	options unless	options unless	options unless	
	otherwise decided by	otherwise decided by	otherwise decided by	
	the Nomination and	the Nomination and	the Nomination and	
	Remuneration	Remuneration	Remuneration	
	Committee. The	Committee. The	Committee. The	
	options granted may be	options granted may be	options granted may be	
	exercised by the	exercised by the	exercised by the	
	Grantee at one time or	Grantee at one time or	Grantee at one time or	
	at various points of	at various points of	at various points of	
	time within the	time within the	time within the	
	exercise period as	exercise period as	exercise period as	
	determined by the	determined by the	determined by the	
	Committee from time	Committee from time	Committee from time	
	to time.	to time.	to time.	
Source of shares	Primary	Primary	Primary	
(primary, secondary or		•	•	
combination)				
Variation in terms of	Not applicable	Not applicable	Not applicable	
ESOP	11	1.1	* *	
	l			



- D) The Company has adopted fair value method in accounting for employee cost on account of all the ESOP schemes.
- E) Where the company opts for expensing of the Options using the intrinsic value of the Options, the difference between the employee compensation cost so computed and the employee compensation cost that shall have been recognized if it had used the fair value of the Options shall be disclosed. The impact of this difference on profits and on EPS of the company shall also be disclosed.

Not Applicable since the Company has adopted Indian Accounting Standards from April 1, 2018 which is based on Fair Value method of accounting.

F) Option movement for the year ended March 31, 2025:

Particulars	Plan 2018	Plan 2019	Plan 2020
Number of options	16,36,458	31,225	43,81,530
outstanding at the beginning			
of the year			
Options granted during the	10,65,000	1,80,000	6,00,000
year			
Options cancelled during the	0	0	0
year			
Options lapsed during the	4,67,500	0	0
year			
Options vested during the	4,00,150	0	21,45,910
year			-
Options exercised and	70,500	0	0
allotted during the year			-
Total number of shares	70,500	0	0
arising as a result of exercise			
of options	27.02.050	0	0
Money realised by exercise	27,02,850	0	0
of options (Rs.)	21 (2.450	2.11.225	40.01.520
Number of options	21,63,458	2,11,225	49,81,530
outstanding at the end of the			
year	5 (0 700	21.225	42.01.520
Number of options	5,69,708	31,225	43,81,530
exercisable at the end of the			
year			

Diluted Earnings Per Share (EPS) pursuant to the issue of shares on exercise of options calculated in accordance with Ind AS 133 – Earnings per share: (0.99) on standalone basis.

G) Weighted-average exercise prices and weighted-average fair values of options shall be disclosed separately for options whose exercise price either equals or exceeds or is less than the market price of the stock

Weighted Average Exercise price of options granted during the year whose			
Exercise price equals to market price (Rs.) 68.96			
Exercise price exceeds market price	Nil		
Exercise price is less than market price (Rs.)	10		

Weighted Average Fair value of options granted during the year whose			
Exercise price equals to market price (Rs.)	26.72		
Exercise price exceeds market price	Nil		



Exercise price is less than market price (Rs.)	24.88

- H) Employee wise details (name of employee, designation, number of options granted during the year, exercise price) of options granted to:
 - a) senior managerial personnel as defined under Regulation 16(d) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015:

Plan 2018

Sr.	Name	Designation	No. of options	Exercise Price
No.				(in Rs.)
1	Abhishek Thakkar	Chief Financial Officer	50,000	74.38
2	Sanket Shendure	Chief Product & Growth Officer	3,00,000	74.38
3	Trivenika Avasthi	Investor Relations Officer	40,000	74.38
4	Devanand Chaudhary	Chief Sales Officer - Retail	35,000	74.38
5	Prabal Goel	Compliance Officer - Business & Legal	30,000	74.38
6	Ronak Shah	Chief Audit Officer (Internal Auditor)	25,000	74.38
7	Salima Charania*	Head- Marketing	25,000	74.38

^{*}Resigned w.e.f. August 14, 2024

Plan 2020

Sr.	Name	Designation		No. of options	Exercise Price
No.					(in Rs.)
1	Akash Sethi	Deputy (Chief	6,00,000	60.00
		Executive Officer			

- b) any other employee who receives a grant in any one year of option amounting to 5% or more of option granted during that year Not applicable
- c) identified employees who were granted option, during any one year, equal to or exceeding 1% of the issued capital (excluding outstanding warrants and conversions) of the company at the time of grant Not applicable
- I) A description of the method and significant assumptions used during the year to estimate the fair value of options including the following information:

The fair value has been calculated using the Black Scholes Option Pricing model.

(a) The weighted-average values of share price, exercise price, expected volatility, expected option life, expected dividends, the risk-free interest rate and any other inputs to the model:



Assumptions / Tranches	Expected - Weighted average volatility (%)	Expected term (In years)	Risk free rate	Fair value	Grant date
I - 2018	62.23%	3.50	7.80%	89.44	13-Aug-18
II - 2018	66.55%	3.50	8.07%	134.13	05-Sep-18
III - 2018	66.38%	1.50	7.20%	60.96	11-Feb-19
IV - 2018	70.67%	4.00	6.36%	43.67	09-Aug-19
V - 2018	62.75%	1.50	6.63%	34.65	23-Jan-20
VI - 2018	67.86%	4.00	4.93%	14.28	23-Jul-20
VII - 2018	61.13%	3.50	4.70%	29.76	19-May-21
VIII - 2018	61.13%	3.50	4.70%	64.50	19-May-21
IX -2018	61.13%	3.50	4.70%	30.89	19-May-21
X - 2018	59.27%	3.50	5.33%	24.76	15-Mar-22
XI - 2018	53.40%	1.50	4.90%	51.70	15-Mar-22
XII - 2018	58.22%	3.00	7.01%	50.45	14-May-22
XIII - 2018	29.15%	3.10	7.11%	8.69	09-Nov-22
XIV - 2018	29.15%	3.10	7.11%	11.32	09-Nov-22
XV - 2018	29.08%	3.10	7.15%	7.26	13-Feb-23
XVI - 2018	23.92%	3.10	6.81%	17.20	11-May-23
XVII - 2018	17.27%	2.10	7.07%	12.09	09-Nov-23
XVIII - 2018	56.28%	2.10	6.96%	27.27	14-May-24
I-2019	57.73%	2.00	5.17%	27.68	10-Nov-20
II-2019	53.59%	2.10	6.68%	23.45	09-Aug-24
I-2020	65.19%	5.50	5.17%	31.72	10-Nov-20
I-2020 - Modification	18.23%	2.05	6.77%	8.02	11-May-23
II-2020	61.96%	3.00	7.38%	23.93	14-May-22
III-2020	52.46%	2.10	6.55%	24.88	20-Dec-24

Any other inputs to the model:NIL

(b) The method used and the assumptions made to incorporate the effects of expected early exercise:

The fair value at grant date is determined using the Black Scholes Model which takes into account the exercise price, the term of the option, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk free interest rate for the term of the option. The options are granted for no consideration and will vest upon the completion of service condition as specified in scheme in graded manner. Vested options are exercisable for the period of five years after the vesting.

(c) How expected volatility was determined, including an explanation of the extent to which expected volatility was based on historical volatility:

The expected price volatility is based on the historic volatility (based on the remaining life of the options), adjusted for any expected changes to future volatility due to publicly available information. The yield of Government of India Bond as on the date of Grant has been taken as the risk-free interest rate.



- (d) Whether and how any other features of the options granted were incorporated into the measurement of fair value, such as a market condition: Nil
- J) Disclosures in respect of grants made in three years prior to IPO under each ESOP (Until all options granted in the three years prior to the IPO have been exercised or have lapsed, disclosures of the information specified above in respect of such options shall also be made) Not applicable